

asnet

NEW ZEALAND

18 YEARS PROVIDING AV & VC SOLUTIONS

We integrate audiovisual solutions, and are the largest independent audio and video conferencing company in New Zealand.

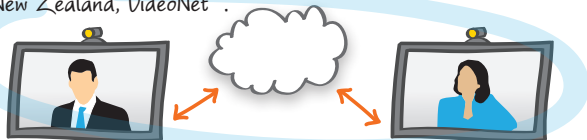
BEHIND THE SCENES

Our service provider-grade infrastructure underpins conferencing services for major New Zealand telecommunications companies.



1ST TO INTRODUCE CLOUD

We developed the first cloud-based video conferencing service in New Zealand, VideoNet™.



1ST TO INTRODUCE SKYPE®

Virtual Meeting Rooms

We are the first to introduce web browser and Microsoft Skype For Business® access into our

Virtual Meeting Rooms

GLOBAL PRESENCE

\$1.5B REVENUE 3500 STAFF

50+ COUNTRIES



We are the exclusive New Zealand provider for the Global Presence Alliance, #1 in audiovisual expertise.

1ST TO OFFER ISO CERTIFICATION

First AV Services company to offer ISO 9001 Certification.

VIRTUAL LEARNING



We look after more than **400 SCHOOLS** via the Ministry's VC Bridge

3 OFFICES IN NEW ZEALAND

We've got the country covered with three offices, multiple meeting rooms for hire and demonstrations. Our Asnet teams are all based in New Zealand.



ONSHORE SERVICE DESK

Our highly trained and certified technical engineers.

AUDIOVISUAL

We provide in-house, high end AV design, programming, managed services and support nationwide, and are a key provider to New Zealand Government Agencies.



CORPORATE & GOVERNMENT

From simple, scalable, standardised to complex AV installations, digital media, video walls and control rooms; designed, delivered and supported.

1ST TO DELIVER AV OVER IP

and AV AS A SERVICE or a capital expenditure solution.

SECURE GOVERNMENT AGENCIES

We offer secure, service provider-grade audio and video connections, and are providers for New Zealand Government Agencies throughout the country and around the world.



3000+ VC SYSTEMS IN NZ

We have over 3,000 room-based VC systems designed, supplied, installed and maintained throughout New Zealand.

1ST

SURFACE HUB®

We were the first to sell and install the Microsoft Surface Hub® in New Zealand.



WORLDWIDE



MeetNow™ Our international VC bureau room hire connects you across the city, the country, or the world 24/7.

Asnet Technologies - Audiovisual and Collaboration Specialists

Asnet Technologies Limited leads the way through innovative solutions that simplify the way people connect and collaborate across multiple locations. We are the specialists in audiovisual (AV) room environments, with national coverage and a worldwide focus, and are the largest independent audio and video conferencing (VC) services company in New Zealand.

To offer our clients the very best and highest quality audiovisual and conferencing solutions, we have developed strategic partnerships with global, best in class companies including Polycom, AMX and Microsoft. In the audiovisual world, Asnet has been selected as the exclusive Global Presence Alliance member in New Zealand.

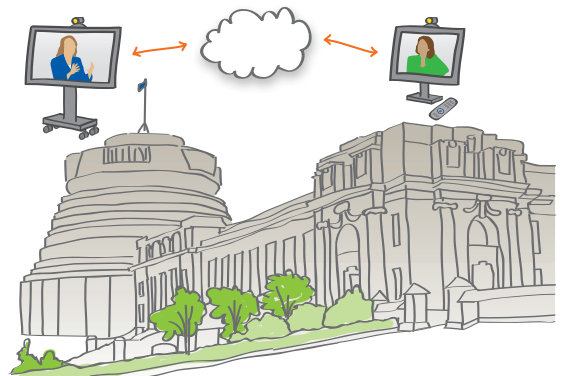
Standards, Simple, Scale

Asnet's key focus on communication and collaboration is to provide three essential elements:

- **Standardisation** in technology, reliability, and a consistent user experience.
- **Simplicity** of use so the technology fades into the background, and being a company that is easy to deal with.
- **Scalability** through innovative, cloud-based solutions to increase flexibility for our clients.

Our Clients

Asnet delivers our services to corporate, education, and health care organisations plus New Zealand Government agencies throughout the country and internationally. Our highly qualified teams provide design, installation, management and support of integrated audiovisual room systems and cloud-based conferencing solutions, and audio conferencing.



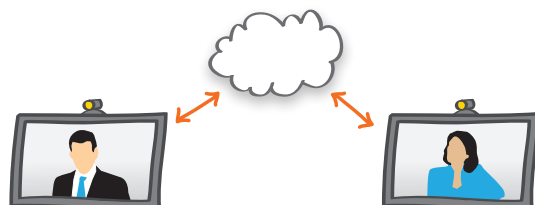
AV as a Service

As the world looks to improve organisational efficiencies, AV as a Service has improved the usability and consistency of the audiovisual experience through remote monitoring. With access to audiovisual data, organisations are now benefiting from analysing details such as the number of users per meeting, the frequency of meetings, and how the technology is being utilised to predict and plan for the future.

This information can help to prioritise solution investments, allocate office areas, cater for growth and better utilise time, technology and space. The changing face of office environments and the way people work mean that innovative huddle rooms and collaborative spaces are fast being adopted in conjunction or instead of more traditional boardrooms.

Cloud-Based Video Conferencing Solutions

VideoNet™ is an extremely flexible, cloud-based video conferencing solution that has been developed by Asnet Technologies - the first of its kind in New Zealand. This service enables clients to communicate irrespective of their chosen technology - from smartphones or tablets through to room-based or immersive telepresence systems.



MeetNow™ VMR (Virtual Meeting Room) is our latest industry-leading innovation, and another New Zealand first, with the ability for access via Microsoft Skype for Business® or a standard web browser, in addition to standards-based H.323 and SIP room systems, plus audio dial-in access.

Cloud-based solutions enable customers to adopt a flexible operating expense approach. This avoids issues such as major capital expenditure, budget allocations, keeping up with fast evolving IT technologies, and in-house staff training and certification. It simply allows customers to concentrate on utilising their systems and managing their core business.



Integrated Systems

Asnet are proud to be the specialists in integrating communication and collaboration solutions into meeting space environments, which provide simple and reliable audiovisual experiences for users.

Customised solutions comprise of specialised audio and visual equipment, and integrated control systems to control lighting, sound and the system itself.

Solutions can also utilise video conferencing systems, dedicated desktop computers, audio conferencing phones or application-based video conferencing technology to communicate with multiple locations simultaneously.

Professional Services

MeetNow™ Room Hire and Bridging:

MeetNow™ provides video conferencing bureau room hire in local and global locations, multiple platform and location bridging and connection services, including high-end immersive telepresence boardrooms. Connect virtually anywhere in the world, anytime.

Managed Services: Asnet's professional Managed Services offer proactive management of both audiovisual and video conferencing systems, with the ability to remotely control, manage, fault-find, bridge and connect, including specialised technical support.

Training and Other Services: Our range of services also include scoping and solution design, installation support, equipment maintenance, client user training and flexible value-added services to meet unique customer requirements.

Audiovisual Technical Engineering & Support

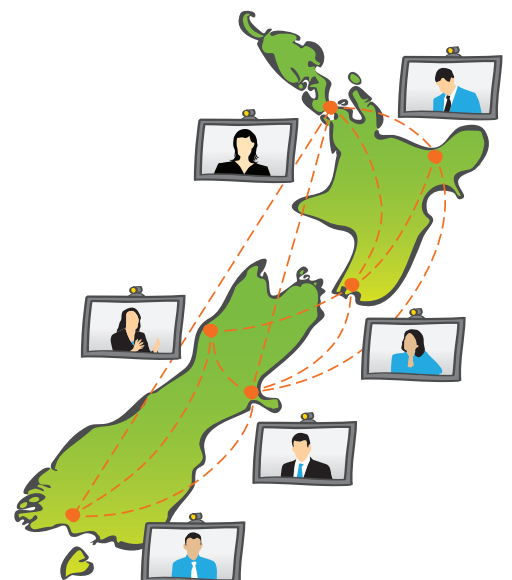
The Technical Engineering and Customer Service teams have specialised Video Conferencing and Audiovisual Integration industry-recognised training and qualifications. Individuals, and the company as a whole, must adhere to strict requirements of key partners to gain and retain the highest of certifications, including Polycom's Gold Partner and Certified Service Partner statuses, plus high-level AMX certification.

Commercial-Grade Audio and Video Conferencing

The benefits of a commercial-grade video conferencing service is the reliability and quality of the connection, including smooth video and sound streaming, and the elimination of common frustrations with latency, poor video and audio quality, slow connection speeds and lack of consistency.

Additional options also expand usability, including multiple participants with a mixture of video and audio-only connections, content sharing of presentations, photographs and documents, and the ability to connect via multiple platforms including desktop and laptop computers, smartphones and tablets.

Audio conferencing innovation has also made a significant leap to achieve stunning audio quality through wide band audio, effective noise control and exceptional voice clarity.



Looking Forward

"Audiovisual is now a critical tool in business, and driven by unified communication. Never before has it been easier to deploy, to use, and to scale, which increases the availability, usability and return on investment for organisations of all sizes," comments Eric Greenop, CEO of Asnet Technologies.

It is an exciting time for businesses, with the adoption of team-focused collaboration and communication and easily accessible environments. With huddle spaces, cloud-based conferencing and innovations such as Microsoft Surface Hub®, there are new tools to benefit all sizes of organisations. An ongoing focus on business productivity, utilising commercial space, accessible collaboration and awareness of our environment have all contributed to the increased uptake of unified communication on a global scale. "As a company, we are excited about streamlining communication and implementing innovative solutions to ensure increased productivity and significant return on investment for our clients."



Partnerships and Certification

Through strategic partnerships and specialised certification with national and global organisations, Asnet offers the latest in innovation, streamlined services and award-winning technology to provide solutions to suit small businesses right through to Government agencies and multinational corporations.

GLOBAL PRESENCE ALLIANCE



Asnet has gained global recognition being invited to join the Global Presence Alliance (GPA) as their primary partner in New Zealand. With over 3,500 staff in more than 200 permanent offices across over 50 countries, the GPA achieves worldwide coverage and a permanent presence. Achieving over \$1.5 Billion in revenue, the GPA provides a streamlined, consistent approach to the deployment of audiovisual and video conferencing technology on a worldwide basis for global corporations. Clients are benefitting from standardised technology platforms, improved communication and collaboration through technology, better utilising company assets, reducing costs, and easing expansion into new territories.

PARTNERSHIPS



The GPA has developed global approved vendor partnerships with companies including AMX, Crestron, Samsung, QSC, Biamp, NEC, Chief. Asnet itself has a long-standing, professional relationship with Polycom, AMX and Microsoft. Asnet were the first authorised reseller and integrator of Microsoft Surface Hub® in New Zealand. To work more closely with Microsoft in the future, Asnet have relocated their head office into Microsoft House in the Auckland CBD.

INFOCOMM INTERNATIONAL



To keep abreast of latest developments, Asnet is also a member of InfoComm International, the association which represents the professional audiovisual industry worldwide, providing key communication, education, resources and events to over 5,000 members.

ISO CERTIFICATION



Asnet has achieved ISO 9001:2015 certification, and has been awarded with Certified Administration Systems – ISO 9001:2015, an internationally recognized certification which is an important reflection of our dedicated business standards and Quality Management Systems. Being awarded the ISO 9001 Certification highlights our commitment to provide quality products and services, dedication to and value we place on customer satisfaction, consistency and effectiveness of our processes, and the continual improvement of our company's performance and results.

TAAS SUPPLIER

Asnet are a leading supplier for meeting room technology for audiovisual and video conferencing equipment as part of the New Zealand Government TaaS (Technology as a Service) initiative.



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ISO 9001:2015 REGISTERED COMPANY